



## The adventures of a "charged up" entrepreneur



### 3 questions to:

**Hervé SONNEVILLE**  
President  
E-Totem



### E-Totem charging station provider or solutions aggregator?

E-Totem emerged from Atomelec, an industrial group, which allowed it to master the design and manufacturing of charging stations. So actually, we were already known through our products. However, E-totem's existence reaches beyond the notion of product. In addition to Atomelec, E-Totem, integrated 2 software companies (Doing and IFC) who have developed a solution allowing us to optimize the supervision and management of charging station networks.

We are much more than a terminal supplier, we are a provider of tailor-made solutions. We offer access to the terminals via a customer business app, link our supervisor to a CMMS for example etc... Because we publish all our software solutions, we can adapt them to our customers' needs and develop the product according to their needs.

Beyond that, we manage our customers' projects in their entirety, as with EFFIA parking, for which we ensure project management from AtoZ (supply, deployment, supervision, management). We also answer the needs of territories who are unable or do not wish to invest in their network such as the St Etienne Metropole

### E Totem innovates in services, will we know more in Nice?

Definitely! The Saint-Etienne Metropole was the first territory to launch an AMI ( call for expressions of interest) and assign the project to a private company to finance and operate a fleet of charging points. St Etienne is a very dynamic region on issues of sustainable development. Ms. Fayolle, Vice President of St Etienne Metropole, in charge of sustainable development will come to share feedback about the bid launched last September and for which we were selected. It was actually the innovative aspect of our offer made as a flexible SME as well as the development of new services that caught their attention. We will be available in the field for both private but especially professional users for the duration of the contract.

### Is E-Totem a bet on the future?

Above all, E-Totem is a vision on the long term, which began as early as 2010, betting that the charging station market would develop beyond mere product supply into a services market.

PREMIUM



GOLD



SILVER

